



SENEA October 2021 e-Newsletter

From the Executive Director:

Thanks to our SENEA members who joined us on 14 October for our in-person Annual Members Meeting! It has been two years since we last met in person and it was a fantastic evening at Newport Vineyards! We very much appreciated Governor Dan McKee and Senator Jack Reed attending and providing some remarks.

As a reminder, our website has a job board for our member companies to post their open positions, <https://members.senedia.org/jobs>.

Please read below for other items of interest to SENEA member companies and the regional defense cluster.

Best,
Molly Donohue Magee



SENEA Member Spotlight: Precise Systems

What is your company's history?

Precise Systems was founded in 1990, and since our establishment, we have been providing cutting-edge solutions and support to our warfighters. Since opening our first office in Patuxent River, MD in 1996, our national footprint has expanded to Washington, DC, Newport, RI, Crane, IN, San Diego, CA, Oxnard, CA, and Nashville, TN.

Amidst geographic expansion and talent acquisition, we organically developed a true employee-centric culture; integral to further strengthening employee morale, sealing tight bonds among partners, and delivering the highest quality of service to our customers.

For over 30 years, Precise Systems has demonstrated and perfected our ability to manage any task, no matter how difficult or complex.

Read more about Precise Systems: [here](#)

What services and/or products does your company provide?

Precise Systems is a Service-Disabled Veteran-Owned Business currently working for the U.S. Navy, U.S. Marine Corps, and U.S. Air Force. Our core competencies include Program Management, Advanced Engineering, International Program Support, Software Solutions, Integrated Logistics, Technical Services, Model-Based Systems Engineering, Training, Electronic Warfare, Information Technology, and Security. Additionally, we understand and provide expert consultation on network and weapons systems acquisition programs, maintenance/modernization programs, and sustainment programs. We invite you to further explore our services by visiting www.GoPrecise.com.

Why do you consider membership in SENEDIA valuable?

SENEDIA has proven to be a central component of our company's network expansion in Newport, RI. When our Precise footprint made its way to Southeastern New England in 2019, SENEDIA immediately offered their facilities for use. Aside from personal connection and support, SENEDIA provides valuable and up-to-date insight on Defense and Homeland Security industry issues and initiatives. We continue to leverage our SENEDIA membership with the exceptional networking resources offered.

If a company wants to do business with yours, whom should they contact?

Feel free to contact Steve Russo, Vice President of Rhode Island Operations, at SRusso@GoPrecise.com.

SENEDIA Virtual Tech Talk: MxD Defense Manufacturing Institute – An Important Resource for Businesses

**Tuesday – 26 October 2021 at 0900
Virtual Teams Meeting**

In partnership with the Department of Defense, MxD (Manufacturing x Digital) can provide businesses with the digital tools, cybersecurity, and workforce expertise they need. The most advantageous opportunities of the future will involve digitally powered technology. U.S. companies are faced with the urgent challenge to seize this opportunity and make wise technology investments.

This Tech Talk will give insight into how companies can utilize the resources of MxD (www.mxdusa.com) to bring their business to the next level.

Register Here: <https://forms.office.com/Pages/ResponsePage.aspx?id=nZwkYIDP40SG8tM7Hx3yueSVHrOrd6JBtAVb6XMWxBZURUpKUzVNSVIRkk3VEI0WDRQN UFRWVdMSS4u>

Learn more about the Newport County Chamber of Commerce Pooled Employer Retirement Program

The Chamber has established a Pooled Employer Retirement Program which will allow businesses to offer 401(k) plans to their employees.

The Chamber is having a HR Roundtable on Thursday, 21 October at Innovate Newport. Liz Hickox of Core Financial Partners will present on the newest, valuable chamber member benefit: a pooled employer retirement program. Business owners, HR managers, as well as nonprofit and association professionals are welcome to join to learn more about this plan and how it can help you save money and offer better benefits to your employees. More information and registration here: <https://www.newportchamber.com/events/details/virtual-office-hours-what-is-the-chamber-retirement-plan-5943?calendarMonth=2021-10-01>

The Exporter Toolkit: Facing Unfair Trade Practices

Thursday - 4 November 2021 at 1000

With international commerce still a hot topic, attendees of long-time international trade expert Joseph Laroski's webinar will learn how to succeed in an often unfair environment.

U.S. manufacturers face a surge of import competition that is the result of foreign product dumping, government subsidization, intellectual property infringement, discrimination, non-tariff barriers, corruption, and inadequate legal protections.

In this webinar Joseph Laroski will discuss U.S. government assistance available to manufacturers to overcome the litany of challenges listed above.

Cost of the webinar is \$25.00/person. Register at the link [here](#)

***SENEDIA is a catalyst for thought leadership and technical innovation
in undersea technology, cybersecurity, and other critical defense technologies.
www.SENEDIA.org***

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Visit our website

