



SENEA January 2021 e-Newsletter

From the Executive Director:

Happy New Year! We survived 2020 and are looking forward to 2021.

We are continuing our Tech Talk series, in a virtual format, and will have updated information on Defense Innovation Days 2021 in late February.

As we continue to navigate the COVID-19 pandemic, remember to check your state's website for relevant resources:

- **[Connecticut](#)**
- **[Massachusetts](#)**
- **[Rhode Island](#)**

Please read below for some items of interest to SENEA member companies and the regional defense cluster.

Best,
Molly Donohue Magee

SENEA Member Spotlight: Crowell & Moring

What is your company's history?

Founded over 40 years ago with a commitment to build a different kind of law firm, Crowell & Moring is an international law firm with approximately 550 lawyers representing clients in transactional, regulatory, litigation, and arbitration matters. The firm is internationally recognized for providing innovative approaches to legal and business challenges....

What services and/or products does your company provide?

Crowell & Moring's Government Contracts practice, with our unrivaled depth and history of successes, is widely recognized as the best in the business. Whatever the issue, our 60+ government contracts lawyers have the experience and expertise to tackle it – from contract formation issues and business and compliance strategies; to bid protests, contract interpretation, and performance disputes; to the intricacies of government cost accounting; and to post performance audits, investigations, and defense of fraud allegations, including “bet the company” suspension and debarment representation and government-initiated investigations. Ranked as a top tier practice, Chambers USA describes us as a practice that

“continues to be held in high esteem by the government contracts sector and handles an array of matters” and as “the gold standard in this area”...

Why do you consider membership in SENEDIA valuable?

SENEDIA is a key player in current thought leadership impacting national security, undersea technologies, and other critical defense technologies. Crowell & Moring is thrilled to join the conversation and partner with SENEDIA’s industry leaders to support the organization’s mission.

If a company wants to do business with yours, whom should they contact?

Preston Pugh, Partner, 202-624-2669; email: ppugh@crowell.com

Abi Stokes, Counsel, 202-624-2969; email: astokes@crowell.com

Read more [here](#) - including resource information on new administration actions that may impact government contractors.

Tech Talk: Exporting Opportunites for Defense Companies

An impressive panel of speakers provided insight into potential export opportunities for Defense companies and an understanding of the related federal and state supporting services at the January 2021 SENEDIA Tech Talk: **Keith Yatsunami**, Director U.S. Commercial Service Providence, **Kathy Therieau**, Director, International Trade Programs, RI Commerce Corporation, **Avi Nevel**, Rhode Island Israel Collaborative, **Bob McEntire**, Senior International Trade Specialist, US Department of Commerce and **Tom Kallman**, President, Kallman Worldwide Inc. Read more [here](#):

Submarine Shipbuilding Workforce Development

Are you a current Electric Boat (EB) supplier or do you want to become one? Valuable insight was provided at the **Submarine Shipbuilding Supplier Development Meeting** – 19 Jan 2021 with Jea Hur, Electric Boat – Small Business Liaison Officer. Read [here](#) for insights provided.

Other Items of Interest

Read our recent press release on our Real Jobs RI Internship Program [here](#).

RI Procurement Technical Assistance Center - SBIR/STTR Training Series 11 Feb 2021 and 11 Mar 2021

Learn more about SBIRs/STTRs at this two-part virtual training opportunity. More information [here](#):

SENEDIA Member Companies – Job Openings

View open jobs with our SENEDIA member companies [here](#).

SENEDIA is a catalyst for thought leadership and technical innovation in undersea technology, cybersecurity, and other critical defense technologies.

www.SENEDIA.org

**Southeastern New England Defense Industry Alliance
Two Corporate Place - Suite 203 - Middletown, RI 02842**



